Diplôme Universitaire

# Sustainable procurement manager 3.0



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## **Course Overview**

The purpose of this online course is to provide procurement managers with the skills, indepth knowledge and abilities required to become better at buying optronic & electronic components. Students will walk away with an understanding of how resource scarcity and environmental issues are making optoelectronic supply chains increasingly complex thus requiring a set of cross-disciplinary skills to manage them. This online course equips you with those skills, helping you develop the best financial and environmental strategy to realise your business goals.

## **Audience**

This course is best suited to
> Procurement & contract
management officers

management officers seeking operational and strategic level training in the legal, environmental & scientific management of the Optronic and Electronic components market.



## **Modules**

# Sustainable supply chain: from commodities to electronic components 10h

- Identify the economic realm of the raw materials used by the electronic components industry
- Find the best components through analysis of distribution, deadlines, cost, reliability, quality
- Recognise the value chains of global commodity markets
- Determine the environmental and societal issues associated with value chains
- Interpret the economic and financial issues faced by producers, end users and traders involved in the electronics industries

## Electronic and optronic components: new needs, new markets 15h

- > Review basic technology concepts
- > Use a data sheet
- Communicate efficiently with engineering consultants
- Negotiate with providers and contractors
- Compare effectively different components and devices

# Laws, norms & international procurement management strategies 32h

- Determine the requirements and specifications for services and products in line with the company's financial strategies and environmental priorities
- Conduct a market analysis for internal customers in order to discern the needs
- Draft the tendering specifications that will go out to competitive tender
- Create a bill of materials recurrently used and to develop an inventory control system to improve the procurement cycle.
- Take advantage of seasonality for optimal procurement cycle: Time to Market
- Draw up the legal terms and statutory provisions to be included in the final contract resulting from the tender

## Hedging FX and commodity price risk for procurement managers 7h

- Identify exchange rates (spot/forward) and and describe the notion of foreign exchange risk
- Expand your awareness of what variables will influence the evolution of exchange rates.
- Analyse the financial derivatives used to manage foreign exchange risk (options/swaps/futures)
- Set up an operational FX risk management strategy using forward and financial derivatives

## **Infos**

## Cost

2900€ TTC Registration fees - 170€ TTC

### Duration

12 weeks. 5-6 hours/week of self-paced online learning.

## Course assessment

Assessment is based on a practical assignment given throughout each module. Each assignment will be followed by an online oral presentation.

## Learning outcome

Upon successful completion of the course you will earn a Diplôme d'Université from a world-leading education and research institution, The University of Bordeaux.

#### Contacts

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